





May 13, 2024

Join the 165th celebration by adding the Brink's anniversary logo to your **email signature**, apply the **MS Teams background** for your meetings and calls, and use our **animated GIF file** to add to your social media posts, such as LinkedIn and Facebook.

Please see the attachments for info.









The Miami CVS team recently celebrated Brink's 165th
Anniversary - Check out the One Brink's app to read more!

### **Great Momentum!**

Brink's Announces Strong First-Quarter Results and Affirms Full Year Guidance

- Record First Quarter Revenue Reflecting 4% Growth and
   12% Organic Growth
- GAAP net income up 229% to \$49M and record adjusted EBITDA up 15% to \$218M
- GAAP EPS up 263% to \$1.09 and non-GAAP EPS up 20% to \$1.52
- TTM GAAP Net Cash from **Operations up 56% to \$800M**: non-GAAP Free Cash Flow up 61% to \$363M

President and CEO **Mark Eubanks** said, "I remain encouraged by the accelerating pace in our **business transformation initiatives.** With growing demand for our DRS and AMS offerings, and expanding profit margins, we are well positioned to deliver our 2024 commitments. With another strong quarter behind us, I am confident that continued **execution of our strategy will create additional value** for our shareholders for years to come."

Please see the **link to the Q1 Earnings Release and Call Replay** for more information.



### News You Can Use

# Safety Spotlight: Changing Lanes & Merging with Traffic



Brink's drivers should always be aware of blind spots, and pay extra attention to these areas—they are the most risky. The easiest way to avoid crashes are to be consistent, be predictable, and signal your intentions!

#### How to change lanes safely

- Check your side mirrors—vertical mirror, fender or bumper mirrors, and your convex (curved) mirror for vehicles or movement, before you begin your turn.
- **Change lanes slowly,** but confidently. Make sure they see you! Don't expect them to be a good driver, give them time to react.
- **Drive the speed of the traffic** in the lane you are changing or merging into. Don't force the other vehicle to have to make a hasty decision.
- Stay alert, stay in control! If you lose track of a vehicle that
  was beside or behind you, or if you simply can't see or confirm
  that no one's in the lane next to you, do not move into that
  lane.

Many crashes occur when drivers are in a hurry. It's better to miss an exit than make a risky lane change. **Be patient and be safe!** 



The easiest way to avoid crashes are to be consistent, be predictable, and use your signals!

### A Closer Look



Each week, we will focus on Growth & Customer Loyalty, and feature one of our valued customers.

#### **Customer Focus:**



In 1962, Sam Walton opened the first Walmart store in Rogers, Arkansas. His mission was to help people save money so they could live better.

As a growing global digital enterprise with **over 11,500 stores,** Walmart is able to help more customers than ever. Walmart currently has over **260 million** weekly shoppers and operates in **28 countries.** 

Currently Brink's provides
CIT services to 2200+
Walmart locations in
Canada and the United
States. Brink's account
leader for Walmart is Bella
Marcello.

Let's continue to provide top quality service to Walmart, a loyal Brink's customer.

## Get the Inside Scoop



### Join Us for the North America Town Hall



Join **Danny Castillo and Senior Leaders** for an overview of our first quarter performance, business updates, customer wins and more at the North America Town Hall on **May 23.** 

Check your email for the invite!

## Good Luck! North America Pinnacle Award Finalists

NA Teams in the Running for Global Award Recognition

Over the next few weeks, we will highlight the nine North

America teams who are finalists for the prestigious Pinnacle

Awards this year. These outstanding teams made a significant impact on our profitability, operational efficiencies, and workplace culture.





### Canada 'Get Hired' Team

Implemented innovative employee engagement programs to foster skill enhancement, mentorship, and continuous learning, and upgraded HR systems and analytics capabilities to streamline recruitment processes and enable data-driven decision-making. These initiatives resulted in cost savings, enhanced morale, a 70% reduction in manual task time, and a 31% reduction in new hire turnover within their first year.





## Corporate HR Global Engagement Team

Led a collaborative effort to launch and execute the company's first global employee engagement survey to establish consistent measurement and reporting practices across the company. Despite disparate technology/systems, language barriers and varying communications channels/capabilities, the team achieved a **global participation rate of 70%**, which is on par with external benchmarks.





### Stay In the Loop

### **Celebrating National AAPI Month**

Upcoming Aspire Event & One Brink's App Features



**Anne Chow** Former CEO, AT&T **Business** 

AT&T

The Aspire ERG invites you to a special allvirtual event honoring Asian American and Pacific Islander (AAPI) Heritage Month. On May 20 at 12 p.m. CT, Aspire will host former AT&T Business CEO, Anne Chow as our event quest speaker for AAPI month.

Please see the attached flyer and check your email for the invite.



In honor of AAPI Month, we are featuring a "AAPI Heritage Month Spotlight" section on the One Brink's App to recognize the achievements of Asian American and Pacific Islanders and the vital roles they have played throughout U.S. History.

Check back each day in May to see a new prominent figure and learn about their successes and contributions.

Remember to like and comment!



### **Brink's Benefits**



See tips to get the most from your benefits!

**Quick Tip of the Week:** 

Learn more about what SmartDollar has to offer this week!

Join us for the presentation Thursday, May 16 at 2:30 p.m. EST to learn about SmartDollar and how you can use this paid for program to reach your money goals.

See the **attached flyer** to learn more and use the link to join!

Can't make it? You can still sign up for SmartDollar today by visiting: smartdollar.com/start and

enter keyword: brinks



### A Message from Patriot Pathfinders

Military Appreciation Month in May is a time to reflect and appreciate the incredible contributions of our service members to our nation's security and freedom. Let us express our heartfelt gratitude to all who serve for their unwavering commitment to protecting our way of life and preserving the values we hold dear.

Brink's honors and recognizes the contributions, sacrifices, and service of the members of the armed forces, past and present.

Interested in joining Brink's Veterans Employee Resource Group? Contact Patriot.Pathfinders@brinksinc.com. We look forward to hearing from you!